



For Sale by Owner: A Complete Guide: Everything You Need to Sell Your Home at the Highest Price Without Paying a Broker!

Steve Berges

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How to sell a home without a broker for maximum profit in minimum time

FSBOs (for sale by owners) are one of the quickest- growing methods of home sales in the business.

For Sale by Owner: A Complete Guide is the most up-to-date, comprehensive guide available to selling a home independently. It covers all the bases, arming readers with:

- Insider tips on surefire, low-cost, high-impact home improvements, guaranteed to yield maximum profits
- Step-by-step guidance on home valuation, including tips on researching the market, hiring an appraiser, and setting prices
- Inexpensive marketing and advertising techniques--with a section on marketing a home over the Internet
- Expert advice on how to select the best title company, negotiate a deal and close the sale, protect against future lawsuits, and more

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